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Serving Massachusetts and New Hampshire

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For sale updates . . . join our email list.
TEXT – THESISTERS to number 22828

Comparing Estate Sale Companies?

We understand that planning an estate sale can be an emotional and tiresome job for most people. We recommend hiring a professional company who you can trust and is experienced for you to get the most you can for your items and be happy with your decision at the end result. After you determine what items you (or others in your family) want to keep, you might call 2-3 estate sale companies to decide which company you want to handle your (or others) possessions.

Don't let the percentage charged be the only criteria when choosing a company. A lower percentage does not necessarily mean you will make more money. If a company with more experience knows that you have a collection worth a good amount of money, they could make you more money even while charging a higher percentage if a less experienced company misses the opportunity.

Since the industry is not regulated, each estate sale company fees are different. It's important to look beyond what an estate sale company charges and focus on the many additional added services they may provide in order to insure a successful estate sale for you and your family. The percentage variance is small between each company when compared to the level of quality you will receive. The added services they provide may be included in the percentage fee or may cost more, this is why it's important to ask, listen and evaluate before choosing an estate sale company and finally hiring an estate liquidator. We've made a checklist for you to help make your decision easier.

Checklist

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2-3 ___ ___ How many days will you hold the sale?

300 ___ ___ Approximately how many photos on average will you take for advertising?

Do you take video for advertising?

Will you pre-sell harder to sell items?

Do you hang professional signs throughout the town?

Do you offer to help arrange donations after sale?

5 ___ ___ How many days until I get paid?

Do you have a Facebook page? Instagram? Twitter? YouTube Channel?

Do you offer online sales to a global audience for specific collections?

Do you have a contract?

Can I speak to references?

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Are you licensed and insured?

Do you accept credit cards?

Will each item be priced?

Do you have a professional website?

Do you supply a hard copy itemized sales report?

Do you hire an appraiser if needed?

Do you supply tables, clothing racks, jewelry display cases?

Do you hire a professional staff? How many?

Do you have positive online reviews I can view?

Do you advertise on the 3 major Estate Sale Liquidator websites: Estatesales.net, Estatesales.org, Estatesale.com

Thank you for considering Sisters!